

ROBERT W. BURGESS

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EXPERIENCE: *California Commercial Properties (dba BCRC to 91) DRE:00845322* *Alamo, CA*
President 1986 to Present

Owner, founder, and working broker California Commercial Properties. Have directed and managed up to ten employees/agents; responsible for the creation and implementation of budgets, contracts, and financial reports. Regularly negotiate and consummate sophisticated commercial leases and subleases as well as investment property and land purchase agreements. Extensive exercise/experience in real estate legal, governmental and environmental issues, including but not limited to appraisal techniques, financing alternatives, construction and development aspects, including proforma preparation. Exclusively represent several regional chains in real estate matters. Involved with tenant, landlord, buyer or seller, can interface with all and comprehend their need for profitable results. Maintain involvement in significant relative trade organizations and other related activities and attend relative continuing education seminars and courses to keep abreast of market changes and trends (see attached Exhibit "A").

Grubb & Ellis *Walnut Creek, CA*
Commercial Real Estate Agent 1981 to 1986
Independent Contractor. Commercial leasing and investment sales.

Burgess Construction Company *Belmont, CA*
Director 1982 to 1992
General contracting company. Participated in marketing, estimating, contracting, and supervising commercial and residential construction. Familiar with most aspects of construction, including commercial buildings, build to suits, tenant improvements, demolition, and renovation.

Montgomery Wards *Fremont, Pleasant Hill, & San Jose, CA*
Executive Management (Merchandise Manager) 1979 to 1981
Managed retail organizations graduating to \$16,000,000 with up to 500 FT & PT employees. Management created significant increases in profitability of operations. Responsible for sales generation, margins, expenses, inventory turnover, and loss prevention with a variety of merchandise lines and mix.

EDUCATION: *University of San Francisco* *San Francisco, CA*
Bachelor of Science 1984

AFFILIATIONS: Actively participate in various programs for the International Council of Shopping Centers. Have served as president of homeowners and merchants associations and on advisory committees for the same. Attend related community functions, including chambers of commerce, city councils, city planning, and special committee meetings.

SKILLS: Computer Proficient: Windows, Word, Excel, Access, Power Point, FrontPage, Quattro Pro, Presentations, Paradox, ACT, Winfax, Quickbooks, 3D Architect, and familiar with most computer utilities and hardware.

OTHER: Mustang Soccer League (+/-5,000 players). Volunteer, advocate. As an ED Licensed Soccer Coach: planned, scheduled, and implemented training, technical play and game strategy. As licensed Soccer Referee: responsible for the fluidity, safety, and dignity of the game and mediate conflict among players, coaches, and parents.

REFERENCES: Available upon request.

EXHIBIT "A"

REAL ESTATE EXPERIENCE:

TRANSACTION HISTORY (Partial List): Burlington Coat Factory (2), Hit or Miss, Applebee's, Pretty & Plump, Mailboxes Etc, Western Books, Nutri-System, Fantastic Sam's, Petsmart, Leather Fetish, Book Warehouse, Party Warehouse (6), Arby's, Chef's Cordon Bleu, Shoe Pavilion, Bassett Furniture, Radio Shack, Great Clips, Trader Joe's, Beverly's Fabrics and Crafts (10), Mervyn's, Better Buys, Vogue Interiors, Montgomery Securities, Carpet & Linoleum Center, Performing Arts Academy, Round Table Pizza (4), Gentry Gallery, Patty Quinn, T.J.Cinnamon's, Togo's, Valley Cleaners, Starbucks, Richard's Arts and Crafts (3), Hollywood Video, Empire Buffet, Kane Sushi (3).

PROJECT HISTORY (Partial List): "Westlake Shopping Center" Daly City, California: +/- 650,000 SF Community Center anchored by Safeway, Burlington Coat Factory, Trader Joes, Walgreens, & Beverly's, "Parkway Plaza", Napa, California: +/- 75,000 SF Community Center anchored by Mervyn's; "Alamo Plaza", Alamo, California; a 185,000 sq. ft. neighborhood center anchored by Safeway and Rite Aid (Re-leased and re-merchandised center from 30% vacancy to 100% leased); "Metro Center", Foster City, California; a +/- 150,000 sq. ft. neighborhood center in 110 acre mixed-use project, anchored by Safeway and Long's Drug Store.

IMPORTANT NOTICE:

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